



Conister Finance & Leasing Ltd (Conister) can establish a securitised structure with a Lending Partner (Partner) in order to lend under a pre-agreed criteria.

## Customer loans

The underlying agreements will be owned by Conister and be represented on its own systems or shared systems. There will only be one facility between the Borrower and Conister, but many underlying credit agreements for customers. The Integrated Wholesale Funding Agreement (IWFA) is designed for a Partner in need of a large facility so is required to integrate their systems and loan paper in order to provide Conister greater security.

## Security

The funds will be collected in Conister's account/Partners account but swept regularly. All collections for the loans are expected to be called into this account. Conister will have a charge over this collections account.

## Loss pool

A separate account is maintained by the Partner, but legally charged to Conister, to hold funds to cover any shortfalls seen in the event of default/buy back. The size of this loss pool is predetermined at the outset of the agreement.

## Servicing

The IWFA Partner takes full responsibility to service loans including originating, on boarding, administering and enforcement. All customer queries are routed through to the Partner.

## Facility

The key feature of this product is that Conister can typically offer a £5m - £20m facility in a secured and structured manner. In certain instances this can be extended up to £100m. Conister will pay the Partner commission for the servicing of the loans

## Buyback

The Partner agrees to buy back any loans that go into 90 days arrears or more

## Precedent documents

The Partner will be requested to provide a number of satisfactory documents to Conister which constitute the precedent conditions to be met before the agreement goes live.

## Audits and pre-lend audit

A pre-lend audit will be undertaken by an independent firm during the onboarding process which entails a review of the Partner's processes. Biannual audits will be carried out through both remote and site visits. This will look at all aspects of the Partners business but focus on a review of underlying agreements, regulatory compliance and financial performance.

## Service-level agreements and reporting

The IWFA facility has a number of reports that are expected to be sent to Conister on a regular basis to ensure that the Partner is compliant. Financial information is provided on monthly, quarterly and annual basis.

## Legal opinion required (enforceability of loans)

Conister will take legal advice on whether the Partner's underlying regulated/unregulated loans are enforceable.

## Costs and expenses

Pre-lend audit fees and legal fees will be payable by the borrower. An arrangement fee of 1% of the facility, will be payable on signing of the agreement. All other fees will be incorporated within the IWFA facility and discussed between parties during the onboarding process.

- Standby servicer required.
- Tripartite agreement with SaaS provider/s.
- Open Banking required.
- Read only access to the lending system.



To find out more:

Call us on **+44 (0)1635 890000** or visit us at **conister.co.uk**